EVALUATOR # 1

	MED-12-014 Quality Assurance and Quality Control Services For Iowa's MMIS Implementation Project	EVALUATION		DATE
BIDDER	Berry Dunn	Initial Score	40,000	12-1-11
		1st RESCORE		
		2nd RESCORE		

Technical Proposal Components	Weight	Score (10-50)	Potential Maximum Points	SCORE
Executive Summary	50	10-50 40	2,500	2,000
Scope of Work	-		-	
Planning (Activities 1, 2, 3)	200	10-50 30	10,000	6,000
Quality Control (Activities 4, 5, 6, 11, 12, 13, 14)	400	10-50 20	20,000	8,000
Teamwork (Activities 7, 8, 15)	200	10-50 30	10,000	6,000
Testing (Activities 9, 10)	200	10-50 30	10,000	6,000
Corporate Qualifications	50	10-50 40	2,500	2,000
Key Personnel Qualifications	200	10-50 40	10,000	8,000
Oral Presentations	200	10-50 10	10,000	2,000
TOTAL	1,500		75,000	40,000

EVALUATOR # 1

	MED-12-014 Quality Assurance and Quality Control Services For Iowa's MMIS Implementation Project	EVALUATION		DATE
BIDDER	CSG	Initial Score	54,000	12-1-11
		1st RESCORE		
		2nd RESCORE		

Technical Proposal Components	Weight	Score (10-50)	Potential Maximum Points	SCORE
Executive Summary	50	10-50 40	2,500	2,000
Scope of Work	-		-	
Planning (Activities 1, 2, 3)	200	10-50 30	10,000	6,000
Quality Control (Activities 4, 5, 6, 11, 12, 13, 14)	400	10-50 30	20,000	12,000
Teamwork (Activities 7, 8, 15)	200	10-50 30	10,000	6,000
Testing (Activities 9, 10)	200	10-50 40	10,000	8,000
Corporate Qualifications	50	10-50 40	2,500	2,000
Key Personnel Qualifications	200	10-50 40	10,000	8,000
Oral Presentations	200	10-50 50	10,000	10,000
TOTAL	1,500		75,000	54,000

EVALUATOR # 1

	MED-12-014 Quality Assurance and Quality Control Services For Iowa's MMIS Implementation Project	EVALUATION		DATE
BIDDER	First Data	Initial Score	49,500	12-1-11
		1st RESCORE		
		2nd RESCORE		

Technical Proposal Components	Weight	Score (10-50)	Potential Maximum Points	SCORE
Executive Summary	50	10-50 30	2,500	1500
Scope of Work	-		-	
Planning (Activities 1, 2, 3)	200	10-50 30	10,000	6,000
Quality Control (Activities 4, 5, 6, 11, 12, 13, 14)	400	10-50 30	20,000	12,000
Teamwork (Activities 7, 8, 15)	200	10-50 30	10,000	6,000
Testing (Activities 9, 10)	200	10-50 30	10,000	6,000
Corporate Qualifications	50	10-50 40	2,500	2,000
Key Personnel Qualifications	200	10-50 40	10,000	8,000
Oral Presentations	200	10-50 30	10,000	6,000
TOTAL	1,500		75,000	49,500

EVALUATOR # 1

	MED-12-014 Quality Assurance and Quality Control Services For Iowa's MMIS Implementation Project	EVALUATION		DATE
BIDDER	4TG	Initial Score	57,500	12-1-11
		1st RESCORE		
		2nd RESCORE		

Technical Proposal Components	Weight	Score (10-50)	Potential Maximum Points	SCORE
Executive Summary	50	10-50 30	2,500	1,500
Scope of Work	-		-	
Planning (Activities 1, 2, 3)	200	10-50 30	10,000	6,000
Quality Control (Activities 4, 5, 6, 11, 12, 13, 14)	400	10-50 40	20,000	16,000
Teamwork (Activities 7, 8, 15)	200	10-50 40	10,000	8,000
Testing (Activities 9, 10)	200	10-50 40	10,000	8,000
Corporate Qualifications	50	10-50 40	2,500	2,000
Key Personnel Qualifications	200	10-50 40	10,000	8,000
Oral Presentations	200	10-50 40	10,000	8,000
TOTAL	1,500		75,000	57,500

EVALUATOR # 1

	MED-12-014 Quality Assurance and Quality Control Services For Iowa's MMIS Implementation Project	EVALUATION		DATE
BIDDER	SLI	Initial Score	58,500	12-1-11
		1st RESCORE		
		2nd RESCORE		

Technical Proposal Components	Weight	Score (10-50)	Potential Maximum Points	SCORE
Executive Summary	50	10-50 50	2,500	2,500
Scope of Work	-		-	
Planning (Activities 1, 2, 3)	200	10-50 40	10,000	8,000
Quality Control (Activities 4, 5, 6, 11, 12, 13, 14)	400	10-50 40	20,000	16,000
Teamwork (Activities 7, 8, 15)	200	10-50 40	10,000	8,000
Testing (Activities 9, 10)	200	10-50 40	10,000	8,000
Corporate Qualifications	50	10-50 40	2,500	2,000
Key Personnel Qualifications	200	10-50 40	10,000	8,000
Oral Presentations	200	10-50 30	10,000	6,000
TOTAL	1,500		75,000	58,500

EVALUATOR # 3

	MED-12-014 Quality Assurance and Quality Control Services For Iowa's MMIS Implementation Project	EVALUATION		DATE
BIDDER	Berry Dunn	Initial Score	37000	12.5
		1st RESCORE		
		2nd RESCORE		

Technical Proposal Components	Weight	Score (10-50)	Potential Maximum Points	SCORE
Executive Summary	50	10-50	2,500	1500
Scope of Work	-		-	
Planning (Activities 1, 2, 3)	200	10-50	10,000	6000
Quality Control (Activities 4, 5, 6, 11, 12, 13, 14)	400	10-50	20,000	8000
Teamwork (Activities 7, 8, 15)	200	10-50	10,000	6000
Testing (Activities 9, 10)	200	10-50	10,000	4000
Corporate Qualifications	50	10-50	2,500	1500
Key Personnel Qualifications	200	10-50	10,000	4000
Oral Presentations	200	10-50	10,000	6000
TOTAL	1,500		75,000	

EVALUATOR # 2

	MED-12-014 Quality Assurance and Quality Control Services For Iowa's MMIS Implementation Project	EVALUATION		DATE
BIDDER	CSG Govt Solutions	Initial Score	45000	12.5.11
		1st RESCORE		
		2nd RESCORE		

Technical Proposal Components	Weight	Score (10-50)	Potential Maximum Points	SCORE
Executive Summary	50	10-50	2,500	1500
Scope of Work	-		-	
Planning (Activities 1, 2, 3)	200	10-50	10,000	6000
Quality Control (Activities 4, 5, 6, 11, 12, 13, 14)	400	10-50	20,000	12000
Teamwork (Activities 7, 8, 15)	200	10-50	10,000	6000
Testing (Activities 9, 10)	200	10-50	10,000	6000
Corporate Qualifications	50	10-50	2,500	1500
Key Personnel Qualifications	200	10-50	10,000	6000
Oral Presentations	200	10-50	10,000	6000
TOTAL	1,500		75,000	

EVALUATOR # 3

	MED-12-014 Quality Assurance and Quality Control Services For Iowa's MMIS Implementation Project	EVALUATION		DATE
BIDDER	First Data	Initial Score	51000	12.5
		1st RESCORE		
		2nd RESCORE		

Technical Proposal Components	Weight	Score (10-50)	Potential Maximum Points	SCORE
Executive Summary	50	10-50	2,500	1500
Scope of Work	-		-	
Planning (Activities 1, 2, 3)	200	10-50	10,000	8000
Quality Control (Activities 4, 5, 6, 11, 12, 13, 14)	400	10-50	20,000	12,000
Teamwork (Activities 7, 8, 15)	200	10-50	10,000	6000
Testing (Activities 9, 10)	200	10-50	10,000	6000
Corporate Qualifications	50	10-50	2,500	1500
Key Personnel Qualifications	200	10-50	10,000	8000
Oral Presentations	200	10-50	10,000	8000
TOTAL	1,500		75,000	

EVALUATOR # 2

	MED-12-014 Quality Assurance and Quality Control Services For Iowa's MMIS Implementation Project	EVALUATION		DATE
BIDDER	4T6	Initial Score	41000	12.5
		1st RESCORE		
		2nd RESCORE		

Technical Proposal Components	Weight	Score (10-50)	Potential Maximum Points	SCORE
Executive Summary	50	10-50	2,500	1500
Scope of Work	-		-	
Planning (Activities 1, 2, 3)	200	10-50	10,000	6000
Quality Control (Activities 4, 5, 6, 11, 12, 13, 14)	400	10-50	20,000	12000
Teamwork (Activities 7, 8, 15)	200	10-50	10,000	6000
Testing (Activities 9, 10)	200	10-50	10,000	6000
Corporate Qualifications	50	10-50	2,500	1500
Key Personnel Qualifications	200	10-50	10,000	2000
Oral Presentations	200	10-50	10,000	6000
TOTAL	1,500		75,000	

EVALUATOR # 2

	MED-12-014 Quality Assurance and Quality Control Services For Iowa's MMIS Implementation Project	EVALUATION		DATE
BIDDER	SL1	Initial Score	62500	12.5.11
		1st RESCORE		
		2nd RESCORE		

Technical Proposal Components	Weight	Score (10-50)	Potential Maximum Points	SCORE
Executive Summary	50	10-50	2,500	2000
Scope of Work	-		-	
Planning (Activities 1, 2, 3)	200	10-50	10,000	8000
Quality Control (Activities 4, 5, 6, 11, 12, 13, 14)	400	10-50	20,000	16000
Teamwork (Activities 7, 8, 15)	200	10-50	10,000	8000
Testing (Activities 9, 10)	200	10-50	10,000	8000
Corporate Qualifications	50	10-50	2,500	2500
Key Personnel Qualifications	200	10-50	10,000	8000
Oral Presentations	200	10-50	10,000	10000
TOTAL	1,500		75,000	

EVALUATOR # 3

	MED-12-014 Quality Assurance and Quality Control Services For Iowa's MMIS Implementation Project	EVALUATION		DATE
BIDDER	Berry Dunn	Initial Score	35,000	12/21/2011
		1st RESCORE		
		2nd RESCORE		

Technical Proposal Components	Weight	Score (10-50)	Potential Maximum Points	SCORE
Executive Summary	50	10-50	2,500	1,500
Scope of Work	-		-	
Planning (Activities 1, 2, 3)	200	10-50	10,000	2,000
Quality Control (Activities 4, 5, 6, 11, 12, 13, 14)	400	10-50	20,000	8,000
Teamwork (Activities 7, 8, 15)	200	10-50	10,000	6,000
Testing (Activities 9, 10)	200	10-50	10,000	6,000
Corporate Qualifications	50	10-50	2,500	1,500
Key Personnel Qualifications	200	10-50	10,000	6,000
Oral Presentations	200	10-50	10,000	4,000
TOTAL	1,500		75,000	35,000

EVALUATOR # 3

	MED-12-014 Quality Assurance and Quality Control Services For Iowa's MMIS Implementation Project	EVALUATION		DATE
BIDDER	CSG	Initial Score	38,000	12/2/2011
		1st RESCORE		
		2nd RESCORE		

Technical Proposal Components	Weight	Score (10-50)	Potential Maximum Points	SCORE
Executive Summary	50	10-50	2,500	500
Scope of Work	-		-	
Planning (Activities 1, 2, 3)	200	10-50	10,000	4,000
Quality Control (Activities 4, 5, 6, 11, 12, 13, 14)	400	10-50	20,000	12,000
Teamwork (Activities 7, 8, 15)	200	10-50	10,000	4,000
Testing (Activities 9, 10)	200	10-50	10,000	4,000
Corporate Qualifications	50	10-50	2,500	1,500
Key Personnel Qualifications	200	10-50	10,000	4,000
Oral Presentations	200	10-50	10,000	8,000
TOTAL	1,500		75,000	38,000

EVALUATOR # 3

	MED-12-014 Quality Assurance and Quality Control Services For Iowa's MMIS Implementation Project	EVALUATION		DATE
BIDDER	First Data	Initial Score 47,500		12/2/2011
		1st RESCORE		
		2nd RESCORE		

Technical Proposal Components	Weight	Score (10-50)	Potential Maximum Points	SCORE
Executive Summary	50	10-50	2,500	2,000
Scope of Work	-		-	
Planning (Activities 1, 2, 3)	200	10-50	10,000	6,000
Quality Control (Activities 4, 5, 6, 11, 12, 13, 14)	400	10-50	20,000	12,000
Teamwork (Activities 7, 8, 15)	200	10-50	10,000	6,000
Testing (Activities 9, 10)	200	10-50	10,000	6,000
Corporate Qualifications	50	10-50	2,500	1,500
Key Personnel Qualifications	200	10-50	10,000	6,000
Oral Presentations	200	10-50	10,000	8,000
TOTAL	1,500		75,000	47,500

EVALUATOR # 3

	MED-12-014 Quality Assurance and Quality Control Services For Iowa's MMIS Implementation Project	EVALUATION		DATE
BIDDER	Four Thought Group	Initial Score	40,500	12/21/2011
		1st RESCORE		
		2nd RESCORE		

Technical Proposal Components	Weight	Score (10-50)	Potential Maximum Points	SCORE
Executive Summary	50	10-50	2,500	1,500
Scope of Work	-		-	
Planning (Activities 1, 2, 3)	200	10-50	10,000	4,000
Quality Control (Activities 4, 5, 6, 11, 12, 13, 14)	400	10-50	20,000	8,000
Teamwork (Activities 7, 8, 15)	200	10-50	10,000	6,000
Testing (Activities 9, 10)	200	10-50	10,000	6,000
Corporate Qualifications	50	10-50	2,500	1,000
Key Personnel Qualifications	200	10-50	10,000	6,000
Oral Presentations	200	10-50	10,000	8,000
TOTAL	1,500		75,000	40,500

EVALUATOR # 3

	MED-12-014 Quality Assurance and Quality Control Services For Iowa's MMIS Implementation Project	EVALUATION		DATE
BIDDER	SLI Global Solutions,	Initial Score	62,500	12/2/2011
		1st RESCORE		
		2nd RESCORE		

Technical Proposal Components	Weight	Score (10-50)	Potential Maximum Points	SCORE
Executive Summary	50	10-50	2,500	2,000
Scope of Work	-		-	
Planning (Activities 1, 2, 3)	200	10-50	10,000	8,000
Quality Control (Activities 4, 5, 6, 11, 12, 13, 14)	400	10-50	20,000	16,000
Teamwork (Activities 7, 8, 15)	200	10-50	10,000	8,000
Testing (Activities 9, 10)	200	10-50	10,000	8,000
Corporate Qualifications	50	10-50	2,500	2,500
Key Personnel Qualifications	200	10-50	10,000	8,000
Oral Presentations	200	10-50	10,000	10,000
TOTAL	1,500		75,000	62,500

EVALUATOR # 4

	MED-12-014 Quality Assurance and Quality Control Services For Iowa's MMIS Implementation Project	EVALUATION		DATE
BIDDER	Berry Dunn	Initial Score 47,000		
		1st RESCORE		
		2nd RESCORE		

Technical Proposal Components	Weight	Score (10-50)	Potential Maximum Points	SCORE
1 **Executive Summary**	50	10-50	2,500	2,000
Scope of Work	-		-	
2 **Planning** (Activities 1, 2, 3)	200	10-50	10,000	6,000
3 **Quality Control** (Activities 4, 5, 6, 11, 12, 13, 14)	400	10-50	20,000	10,500
4 **Teamwork** (Activities 7, 8, 15)	200	10-50	10,000	6,000
5 **Testing** (Activities 9, 10)	200	10-50	10,000	6,000
6 **Corporate Qualifications**	50	10-50	2,500	2,000
7 **Key Personnel Qualifications**	200	10-50	10,000	7000
8 **Oral Presentations**	200	10-50	10,000	7500
TOTAL	1,500		75,000 Max	47000

EVALUATOR # 4

	MED-12-014 Quality Assurance and Quality Control Services For Iowa's MMIS Implementation Project	EVALUATION		DATE
BIDDER	CSG	Initial Score 56,000		
		1st RESCORE		
		2nd RESCORE		

Technical Proposal Components	Weight	Score (10-50)	Potential Maximum Points	SCORE
Executive Summary	50	10-50	2,500	2,000
Scope of Work	-		-	
Planning (Activities 1, 2, 3)	200	10-50	10,000	7,000
Quality Control (Activities 4, 5, 6, 11, 12, 13, 14)	400	10-50	20,000	14,000
Teamwork (Activities 7, 8, 15)	200	10-50	10,000	7,000
Testing (Activities 9, 10)	200	10-50	10,000	7,000
Corporate Qualifications	50	10-50	2,500	2,000
Key Personnel Qualifications	200	10-50	10,000	8500
Oral Presentations	200	10-50	10,000	8500
TOTAL	1,500		75,000	56,000

EVALUATOR # 4

	MED-12-014 Quality Assurance and Quality Control Services For Iowa's MMIS Implementation Project	EVALUATION		DATE
BIDDER	List Data	Initial Score 61,000		
		1st RESCORE		
		2nd RESCORE		

Technical Proposal Components	Weight	Score (10-50)	Potential Maximum Points	SCORE
Executive Summary	50	10-50	2,500	2,000
Scope of Work	-		-	
Planning (Activities 1, 2, 3)	200	10-50	10,000	8,500
Quality Control (Activities 4, 5, 6, 11, 12, 13, 14)	400	10-50	20,000	16,000
Teamwork (Activities 7, 8, 15)	200	10-50	10,000	7,000
Testing (Activities 9, 10)	200	10-50	10,000	8,000
Corporate Qualifications	50	10-50	2,500	2,000
Key Personnel Qualifications	200	10-50	10,000	8,500
Oral Presentations	200	10-50	10,000	9,000
TOTAL	1,500		75,000	61,000

EVALUATOR # 4

	MED-12-014 Quality Assurance and Quality Control Services For Iowa's MMIS Implementation Project	EVALUATION		DATE
BIDDER	Fourthought	Initial Score 52,000		
		1st RESCORE		
		2nd RESCORE		

Technical Proposal Components	Weight	Score (10-50)	Potential Maximum Points	SCORE
Executive Summary	50	10-50	2,500	2,000
Scope of Work	-		-	
Planning (Activities 1, 2, 3)	200	10-50	10,000	7,000
Quality Control (Activities 4, 5, 6, 11, 12, 13, 14)	400	10-50	20,000	12,000
Teamwork (Activities 7, 8, 15)	200	10-50	10,000	6,000
Testing (Activities 9, 10)	200	10-50	10,000	7,000
Corporate Qualifications	50	10-50	2,500	2,000
Key Personnel Qualifications	200	10-50	10,000	8,000
Oral Presentations	200	10-50	10,000	8,000
TOTAL	1,500		75,000	52,000

EVALUATOR # 4

	MED-12-014 Quality Assurance and Quality Control Services For Iowa's MMIS Implementation Project	EVALUATION		DATE
BIDDER	SLI	Initial Score 67,000		
		1st RESCORE		
		2nd RESCORE		

Technical Proposal Components	Weight	Score (10-50)	Potential Maximum Points	SCORE
Executive Summary	50	10-50	2,500	2000
Scope of Work	-		-	
Planning (Activities 1, 2, 3)	200	10-50	10,000	9,000
Quality Control (Activities 4, 5, 6, 11, 12, 13, 14)	400	10-50	20,000	17,500
Teamwork (Activities 7, 8, 15)	200	10-50	10,000	9,000
Testing (Activities 9, 10)	200	10-50	10,000	8,500
Corporate Qualifications	50	10-50	2,500	2,000
Key Personnel Qualifications	200	10-50	10,000	9,500
Oral Presentations	200	10-50	10,000	9,500
TOTAL	1,500		75,000	67,000

EVALUATOR # 5

	MED-12-014 Quality Assurance and Quality Control Services For Iowa's MMIS Implementation Project	EVALUATION		DATE
BIDDER	Berry Dann	Initial Score	49750	12/11/11
		1st RESCORE		
		2nd RESCORE		

Technical Proposal Components	Weight	Score (10-50)	Potential Maximum Points	SCORE
Executive Summary	50	10-50	2,500	45 2250
Scope of Work	-		-	
Planning (Activities 1, 2, 3)	200	10-50	10,000	25 5000
Quality Control (Activities 4, 5, 6, 11, 12, 13, 14)	400	10-50	20,000	30 12000
Teamwork (Activities 7, 8, 15)	200	10-50	10,000	40 8000
Testing (Activities 9, 10)	200	10-50	10,000	35 7000
Corporate Qualifications	50	10-50	2,500	30 1500
Key Personnel Qualifications	200	10-50	10,000	40 8,000
Oral Presentations	200	10-50	10,000	30 6000
TOTAL	1,500		75,000	49750

EVALUATOR # 5

	MED-12-014 Quality Assurance and Quality Control Services For Iowa's MMIS Implementation Project	EVALUATION		DATE
BIDDER	CSG Government Solutions	Initial Score	56500 ~~54500~~	12/1/11
		1st RESCORE		
		2nd RESCORE		

Technical Proposal Components	Weight	Score (10-50)	Potential Maximum Points	SCORE
Executive Summary	50	10-50	2,500	45 2250
Scope of Work	-		-	
Planning (Activities 1, 2, 3)	200	10-50	10,000	7000 35
Quality Control (Activities 4, 5, 6, 11, 12, 13, 14)	400	10-50	20,000	14000 35
Teamwork (Activities 7, 8, 15)	200	10-50	10,000	7000 35
Testing (Activities 9, 10)	200	10-50	10,000	7000 35
Corporate Qualifications	50	10-50	2,500	45 2250
Key Personnel Qualifications	200	10-50	10,000	45 9000
Oral Presentations	200	10-50	10,000	~~40~~ ~~8000~~
TOTAL	1,500		75,000	~~54500~~ 56500

EVALUATOR # 5

	MED-12-014 Quality Assurance and Quality Control Services For Iowa's MMIS Implementation Project	EVALUATION		DATE
BIDDER	First Data	Initial Score	65500	
		1st RESCORE		
		2nd RESCORE		

Technical Proposal Components	Weight	Score (10-50)	Potential Maximum Points	SCORE
Executive Summary	50	10-50	2,500	45 2000
Scope of Work	-		-	
Planning (Activities 1, 2, 3)	200	10-50	10,000	45 9000
Quality Control (Activities 4, 5, 6, 11, 12, 13, 14)	400	10-50	20,000	45 18000
Teamwork (Activities 7, 8, 15)	200	10-50	10,000	45 9000
Testing (Activities 9, 10)	200	10-50	10,000	40 8000
Corporate Qualifications	50	10-50	2,500	50 2500
Key Personnel Qualifications	200	10-50	10,000	50 10000
Oral Presentations	200	10-50	10,000	35 7000
TOTAL	1,500		75,000	65500

EVALUATOR # 5

	MED-12-014 Quality Assurance and Quality Control Services For Iowa's MMIS Implementation Project	EVALUATION		DATE
BIDDER	Four Thought Group	Initial Score	~~54450~~ 61250	
		1st RESCORE		
		2nd RESCORE		

Technical Proposal Components	Weight	Score (10-50)	Potential Maximum Points	SCORE
Executive Summary	50	10-50	2,500	~~45~~ 2250
Scope of Work	-		-	
Planning (Activities 1, 2, 3)	200	10-50	10,000	40 8000
Quality Control (Activities 4, 5, 6, 11, 12, 13, 14)	400	10-50	20,000	~~45~~ 35 14000 ~~14000~~
Teamwork (Activities 7, 8, 15)	200	10-50	10,000	45 9000
Testing (Activities 9, 10)	200	10-50	10,000	45 9000
Corporate Qualifications	50	10-50	2,500	40 2000
Key Personnel Qualifications	200	10-50	10,000	35 7000
Oral Presentations	200	10-50	10,000	50 10,000
TOTAL	1,500		75,000	61250 ~~54450~~

EVALUATOR # 5

	MED-12-014 Quality Assurance and Quality Control Services For Iowa's MMIS Implementation Project	EVALUATION		DATE
BIDDER	SLI Global Solutions	Initial Score	67150	
		1st RESCORE		
		2nd RESCORE		

Technical Proposal Components	Weight	Score (10-50)	Potential Maximum Points	SCORE
Executive Summary	50	10-50	2,500	50 2500
Scope of Work	-		-	
Planning (Activities 1, 2, 3)	200	10-50	10,000	47 9400
Quality Control (Activities 4, 5, 6, 11, 12, 13, 14)	400	10-50	20,000	45 18000
Teamwork (Activities 7, 8, 15)	200	10-50	10,000	45 9000
Testing (Activities 9, 10)	200	10-50	10,000	45 9000
Corporate Qualifications	50	10-50	2,500	45 2250
Key Personnel Qualifications	200	10-50	10,000	45 9000
Oral Presentations	200	10-50	10,000	40 8000
TOTAL	1,500		75,000	67150